

## Contactar

[www.linkedin.com/in/javier-oroz-coppel-7a01b542](https://www.linkedin.com/in/javier-oroz-coppel-7a01b542) (LinkedIn)

## Aptitudes principales

Insurance  
Reinsurance  
Corporate Law

## Languages

Ingles

## Honors-Awards

GC Powerlist México 2016 (Legal 500)

Panelist: "Alternative dispute resolution mechanisms"

GC Powerlist México 2017 Teams Edition

Latin America Counsel Awards 2017

Latin American Corporate Counsel Association (LACCA) Awards 2017

## Publications

A truly holistic approach

Top Tips: Legal budgeting

Mexico launches new Business Integrity Registry

Walking through oral litigation in México

New member profile: General counsel and head of compliance at AXA Seguros

# Javier Oroz Coppel

Chief Risk Officer & General Secretary at AXA  
Ciudad de México

## Extracto

Awarded by Lexology & the Association of Corporate Counsel (ACC) as best in house litigation team in LatAm (2020).

Awarded by Chambers & Partners as Corporate Social Responsibility Lawyer of the Year and shortlisted Outstanding Ally Award (Individual) (2019).

Awarded Corporate Social Responsibility Program of the Year (Team) (2019).

Nominated by LACCA for Social Responsibility Award (2019).

Included as one of the best legal teams in México by the GC Powerlist by Legal 500, ACC & the IBA (2019).

Nominated "General Counsel of the Year" (2019) by ACC and Lexology.

Awarded "General Counsel of the Year" in LatAm (2018) by LACCA;

Shortlisted best General Counsel of the Year in LatAm (2017) by LACCA;

Highlighted as one of the best legal teams in México (2017) by Legal 500;

Listed as one of the best in-house litigation lawyer in LatAm by ACC and Lexology (2016);

Included in the GC Powerlist of México (2016) by Legal 500;

Chairman of the Legal Committee of AMIS (2014-2019).

## Experiencia

### AXA

11 años 7 meses

#### General Secretary & Chief Risk Officer

junio de 2020 - Present (9 meses)

México, Mexico

ExCom member:

- Legal
- Compliance
- Customer Complaints
- Risk Management
- Internal Control
- Crisis Leader

#### General Secretary

marzo de 2018 - Present (3 años)

Mexico City Area, Mexico

ExCom member:

- Legal,
- Compliance
- Customer Complaints,
- Communications & Public Relations,
- Regulatory Operation,
- Public Affairs & Corporate Responsibility,
- Crisis Leader.

Highlights:

Chairman of the Legal Committee of AMIS. (2014-2019)

Shortlisted as GC of the Year (2019) by ACC

GC of the year in LatAm (2018) by LACCA

Nominated GC of the Year (2017) by LACCA

AXA becomes the first financial institution in México to obtain from IMPI the famous trademark declaration.

(<https://www.gob.mx/impi/articulos/recibe-axa-declaracion-de-marca-famosa-por-parte-del-impi?idiom=es>)

### General Counsel

noviembre de 2011 - Present (9 años 4 meses)

Mexico City Area, Mexico

Legal: Corporate, M&A, Consultancy & Advisory, Contracts & Procurement, Regulatory, Collection, Public bids, Contingencies & Litigations.

Compliance: Anti-Money Laundering, Sanctions, Anti-corruption, Data Privacy and Internal Standards.

Other: Crisis, Antifraud, deputy Director of the Board of Directors & Secretary of the regulatory AML Committee of AXA Seguros & Salud; Secretary of the Audit Committee of AXA Salud; Secretary of the Board of Directors of several entities of the AXA México organization.

#### Highlights:

- Legal Partner as a model of service (Included by Legal 500 in 2016 in the GC Powerlist as one of the best GC's in México including this program as a reference).
- Profitable legal department initiative by the means of a collection program.
- Top litigation performance (Shortlisted by the Association of Corporate Counsel in 2017 as one of the best in-house litigation lawyers in LatAm).
- Design of a high performance Compliance team and program with emphasis in AML, Anti-bribery laws and Data Privacy (GDPR).
- Relevant M&A process such as HSBC and innovative business as UBER and Paperless initiative.
- Developer of a world class Legal & Compliance department (Named by Legal 500 in 2017 as one of the best legal teams in México).
- Chairman of the Legal Committee of the Mexican Insurance Association (AMIS) 2014-2018.
- Nominated by the Latin America Corporate Counsel Association (LACCA) in 2017 as one of the best GC of LatAm.

#### Head of Litigations & Recoveries

agosto de 2009 - octubre de 2011 (2 años 3 meses)

Mexico City Area, Mexico

In charge of all type of litigations, jurisdictional processes, contingencies, claims, audits, inspections, alternative dispute mechanisms and crisis.

Experience in cases all over México including the Mexican Supreme Court and also in the US (NY and California, Canada, UK (London), Italy and Colombia (Bogotá).

AXA

#### Deputy General Counsel

enero de 2008 - junio de 2009 (1 año 6 meses)

Guadalajara y alrededores, México

Coordination and administration of litigations and claims nationwide.

#### ING

3 años

#### Deputy Legal Director

octubre de 2006 - diciembre de 2007 (1 año 3 meses)

Hermosillo y alrededores, México

Head of the regional legal managers outside México City and leader of the administration and execution of the legal strategy of the corporation.

#### Legal Coordinator

diciembre de 2005 - septiembre de 2006 (10 meses)

Hermosillo y alrededores, México

Head of all the legal managers in Guadalajara, Monterrey, Hermosillo, Puebla and Mérida.

#### Regional Legal Manager

enero de 2005 - noviembre de 2005 (11 meses)

Monterrey y alrededores, México

Responsible of all the legal matters in the north east region of México and specifically of litigations, reserves, contracts and in general consultancy.

#### Zubia Maytorena & Abogados Law Firm

##### Litigation Lawyer

enero de 2001 - diciembre de 2004 (4 años)

Ciudad Obregón y alrededores, México

Litigation lawyer

---

## Educación

#### Universidad La Salle, A.C.

Law degree, Law · (1999 - 2003)

#### Facultad Libre de Derecho de Monterrey

Post-graduated studies, Law · (2006 - 2008)

#### Universidad Regiomontana, A.C.

Master's degree, Insurance and bonds · (2017 - 2019)

Harvard University

GLL Mini MBA, Law · (2015 - 2015)

Deloitte

Crisis Leader Training, Crisis · (2018 - 2018)